

Matthew Hill

Intercultural Facilitator Trainer Author Coach & Mediator Profile

With qualifications in Psychology, NLP, Training quality, Mediation, Communication and Intercultural training, Matthew has worked with more than 30,500 executives in 30 countries representing more than 80 nationalities. He is a senior facilitator, author, mediator, professional speaker and coach.

He trains and presents in the UK, Europe and beyond via face-to-face group trainings, coaching calls and webinars, with such companies as SAP, Orange Telecom, Renault, Vodafone, ABB, EY, PwC, Schneider Electric, Aberdeen Standard Life Investments, La Poste, Total Group, Facebook, EdF, Gaz de France, Electrolux, Pfizer, GlaxoSmithKline, Lily, Bayer, Abbott Laboratories, Arrow, GFT, The National Health Service UK, Finland's Ministry of Justice, Barclays Bank, The Science Council, REPSOL, Merck, Sony, Telefónica, Danone, Société Générale, Michael Kors, AXA, Aviva, Marks & Spencer, Tesco, Lafarge, Metro Cash & Carry, Holland & Barratt, McDonald's, Carrefour, Pernod Ricard, Diageo Guinness, Lloyds Bank, The Government of Dubai, McCormick Schwartz, ARUP, The UK Ministry of Defence, Standard Chartered Bank, General Electric, Unilever, Ford, Chevrolet and Jaguar Land Rover.

His training content includes; Raising cultural awareness, Leading Internationally, Unconscious bias and inclusion, Business across cultures, Influencing without authority, Negotiating internationally, Team building, Conflict management, Presenting internationally & virtually, and, Change management.

He has worked extensively in Austria, Belgium, Czech Republic, France, Germany, Hungary, the Netherlands, Poland, Spain, Switzerland, the UK and the USA (30 countries in total.)

He is the author of the book, **Learn How to LEAD; Believe, Behave & Become** (Now a set text for the London GP's Medical Committee and Y Soft in the Czech Republic.) He has released a 5 CD boxed set on negotiation **Get More from More; Negotiate to the MAX**, and has produced 12 DVDs and CD downloads on leadership and cultural topics. He also has a regular podcast broadcast, "**The Leadership Minute**".

In 2014 he established the not-for-profit **Intercultural Training Channel** to help promote dialogue across borders and diversity and share team training and intercultural resources amongst trainers, coaches and intercultural enthusiasts. The **ITC newsletter** is now read in 149 countries.

He contributed the first chapter to publishing house Bloomsbury's book, **How to Master Negotiation** published in 2015.

Other book releases from Matthew include – **Turning Words Into Actions** – Influencing through effective copywriting, and, **What's Stopping You?** - A workbook / exploring executive blockers and enablers, And, **Speak Up** - Presenting well to your real and virtual audiences.

Matthew was president of SIETAR UK, for 5 ½ years, the largest charity in the UK, promoting intercultural dialogue across ethnic and national divides.

Matthew has won the **Crown Intercultural Trainer of the Year Award**.
And received the (Society for Intercultural Education, Training and Research)
SIETAR UK Lifetime Membership Award in recognition of years of
leadership and service.